



CORECARD SOFTWARE ANNOUNCES THE LATEST IN ITS WHITE PAPER SERIES: “ACCOUNTS RECEIVABLE MANAGEMENT FOR MANUFACTURERS AND SUPPLIERS - GOING BEYOND THE BASIC RECEIVABLE PROGRAMS FOUND IN ACCOUNTING SYSTEMS”

NORCROSS, GA, Nov 1, 2010 – [CoreCard Software](http://www.CoreCard.com) (www.CoreCard.com), a leading provider of card management and boutique processing solutions, today released the next white paper in its ongoing series entitled “Accounts Receivable Management for Manufacturers and Suppliers - Going Beyond the Basic Receivable Programs Found in Accounting Systems.” This latest paper looks at how many companies find themselves unable to establish innovative revolving credit repayment terms due to the limitations of their existing accounting and “order to cash” systems.

“Today’s accounting and ‘order to cash’ systems are designed to solve many problems faced by manufacturers and they do a great job of streamlining the supply chain but in many ways fall short on the billing side,” said J. Leland Strange, CoreCard Software CEO. “Installing a subsystem to handle billing of revolving credit accounts is often the only way to get the flexibility needed to offer new financing options.”

This paper examines how companies can offer repayment programs that satisfy the needs of the market from extended term payments including revolving credit to being able to offer conditional sales contracts and nominal option leases. “By looking beyond the ordinary and leveraging tools developed for financial organizations, manufacturers can regain market share,” added Strange.

For more information on how CoreCard can save money and make any organization more efficient, visit CoreCard online at <http://www.corecard.com/downloads.htm> or call 1-770-564-8000.

[About CoreCard Software, Inc.](#)

[CoreCard Software](#), a leading provider of card management systems and boutique processing services, offers an array of account management solutions to support the complex requirements of the evolving global financial services industry. CoreCard's software provides the market's most feature-rich platform for processing and managing accounts receivables and a full range of card products including prepaid/stored-value, fleet, credit, debit, commercial, government, healthcare and private-label cards. CoreCard values its customers' privacy and therefore keeps them confidential until needed in the due diligence process or a when included in publically available documents. Headquartered in [Gwinnett Innovation Park](#) in Norcross, GA, CoreCard is a subsidiary of [Intelligent Systems Corporation](#) [NYSE Amex: INS]. For more information, call 770-564-8000 or visit www.corecard.com.